



WASHINGTON Clean Energy Testbeds

University of Washington Clean Energy Institute

Job Description: Entrepreneur-in-Residence / Startup Business Mentor (Contract Position), Washington Clean Energy Testbeds

Employer: University of Washington

Location: Seattle, Washington

Hours: 16-hours per month

Intended Start Date: September-October, 2024

Term: Minimum 6-month commitment, 1 year desired

Compensation: \$1,000/month

Benefits: None

Overview:

The University of Washington Clean Energy Institute created the Washington Clean Energy Testbeds to accelerate the development, scale-up, and adoption of new technologies in solar harvesting, energy storage, and system integration. This open-access facility in Seattle, founded on the principle that users retain all intellectual property, offers customized training and use of instruments for fabricating prototypes, testing devices and modules, and integrating systems. The facility also houses meeting and office space where users from academia and business work and collaborate. Through special events, Entrepreneur-in-Residence and Investor-in-Residence programs, and community-sponsored networking opportunities, the Testbeds are an active gathering space for climate tech innovators and investors.

The Washington Clean Energy Testbeds is a renowned venue for cleantech sector-aligned startups that are looking to develop their novel technology into an impactful product and we are looking for an experienced energy or climate tech entrepreneur to join our team as an Entrepreneur-in-Residence (EIR). This is a part-time, contract position. The EIR will work with Testbeds management to find, mentor, and evaluate startup companies that are operating at, or could benefit from working at, the Testbeds. The ideal candidate will have extensive expertise in energy technologies and experience in R&D, product development, and fundraising.

General Responsibilities:

Support the growth of early-stage, climate tech startup companies by mentoring scientists and entrepreneurs in key startup activities related to team formation, strategic marketing, business development, strategic partnering, manufacturing strategy, and fundraising. Identify and evaluate early stage cleantech companies whose needs are a good fit for the capabilities and programs at the Testbeds. Conduct outreach to promote the Testbeds and its programs.

Duties:

1. Advise new companies on their most important startup issues, such as: executive and operational team formation, customer development, path to market, manufacturing, fundraising, and strategic partnering.
2. Provide feedback to teams (consisting of startup companies and university researchers) that are developing investor pitches and funding proposals to various agencies, corporations, or philanthropic organizations.
3. Promote the Testbeds within the clean energy, climate tech, and startup communities to enhance participation in Testbeds programs.

4625 Union Bay Place NE, Seattle, WA 98105

UW Mail Box 354160

206.685.6833 wcet@uw.edu www.wcet.washington.edu

4. Collaborate with regional organizations – such as CleanTech Alliance, Cascadia CleanTech Accelerator, VertueLab, and E8 Angels – with the goal of stimulating clean energy startup activity in the Seattle area.
5. Work with Testbeds management to identify potential collaborations for startup companies with UW faculty and the Testbeds to help commercialize emerging technologies.
6. Hold weekly office hours at the Testbeds or on a virtual platform. Meet with startup companies, UW students, climate tech community leaders, potential entrepreneurs and business owners, investors, and partners.
7. Curate and lead informational and social events at the Testbeds throughout the year, including the annual Clean Energy Entrepreneur Workshop in the late Summer.

Required Qualifications:

- Experience as a founder of a startup company, or senior executive in a high-growth corporation.
- Demonstrated knowledge of early-stage development and funding of technology companies.
- Extensive relevant work experience that can be drawn upon in advising and mentoring early-stage companies.
- Demonstrated ability to quickly understand the key attributes of technologies, products, markets, and teams that lead to successful startup companies.
- Existing network of contacts in climate tech and investor communities.

Desired Qualifications (some combination of the following):

- CEO, CTO, or senior management experience with a company through product development to commercial sales and/or a successful exit to investors (IPO or M&A).
- Experience in raising private capital.
- 5 years of experience in climate tech, clean energy, or a related industry including business development responsibility.
- Experience as a licensor or licensee of university technology.

To Apply:

Please send a resume and cover letter to Michael Pomfret at mpomfret@uw.edu